

# Insight Equity

Operationally focused, middle market private equity firm investing in strategically viable companies with potential for transformational value growth.

## ABOUT US

We make control investments in strategically viable, middle market companies across a wide range of industries. We specialize in partnering with manufacturing and distribution companies with attractive growth, including corporate divestitures, family-owned transitions, restructurings, and takeprivates. We execute quickly and have broad industry experience in our target sectors. We leverage a proven collaborative value creation model to facilitate transformational improvements that can lead to significant cash generation and growth. We partner with and support management teams with our operational and strategy toolkit, financial acumen, and capital. Our investors include endowments, trusts, insurance companies, pension funds, family investment offices, and many others.

AT-A-GLANCE

70

TARGET INVESTMENT CRITERIA

~\$5.6B Total Revenue

of all PCs

~**\$3.1B** Assets Under

Management

Acquisitions

Fund Capital from Insight Equity

~19%

~28% Net Internal

Rate of Return

Disclosure: Except where otherwise indicated, the information presented here is as of December 31, 2023 and includes all equity investments since the inception of Insight Equity. Recipients should not rely on this information in making any future investment decision.

SIZE OF COMPANY

# \$50 million to \$1.0 billion



Headquartered in North America

### SIZE OF INVESTMENT

## ~\$25 to \$150 million

of equity per opportunity

#### **COMPANY PROFILE**

in annual revenue

- Middle market companies experiencing challenging growth plans or some degree of underperformance
- Strategically viable companies with sustainable competitiveness and strong growth

# TARGET SECTORS



400 Madison Avenue, 15th Floor, New York, NY 10017

#### **CURRENT INVESTMENTS**











SILICA SANDS





DIRECT FUELS